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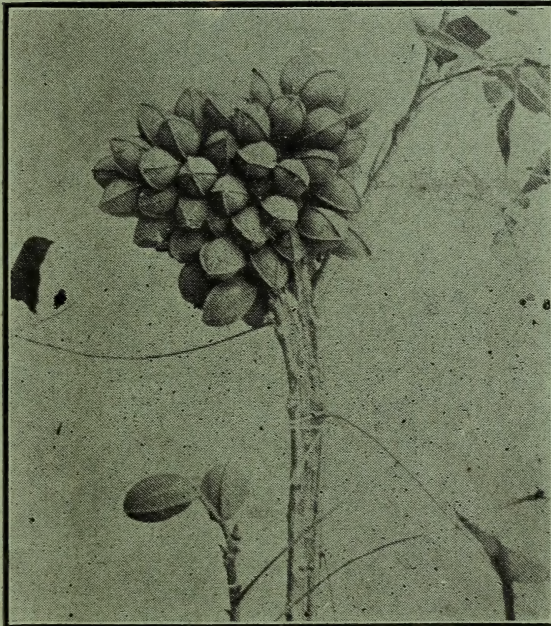
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U. S. Department of Agriculture.

*Let Me Plant a*  
**PECAN GROVE**  
*For You.*

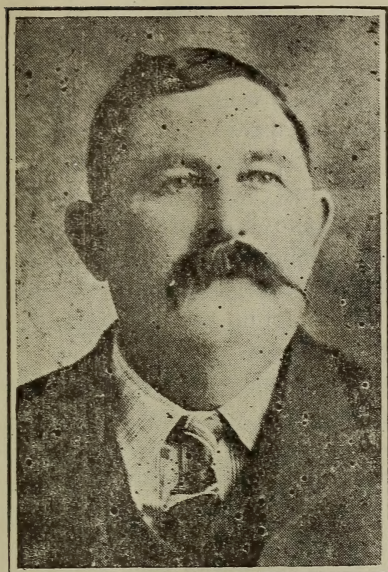


C. A. YANCEY,  
*Bunkie, Louisiana*





## INTRODUCTORY.



C. A. YANCEY.

and practical instructions where I do not set out the trees personally. I base my success in the business on this procedure. The success met with by those buying from me is plainly evident that they have received the benefits of my experience. Of course, the many pecan orchards set out under my own supervision have thrived better, as I attend to every little detail that may arise to detain rapid growth. Many are the orchards I have planted from which the nuts command the highest prices. I wish to call your attention to the testimonials printed in this booklet, and which are but a few picked at random from the many I receive. In addition to the words of commendation I take great pride in the fact that last year at Dallas, Texas State Fair I received the blue ribbon for most large varieties, the thinnest shelled, and the best peck of one variety pecans. The blue ribbon and the premium on the best exhibit of pecans trees also went to me at this fair. This too in a state, practically speaking, the home of pecan trees. At the Louisiana State Fair, held at Shreveport, the blue ribbon and premium was also awarded to me.

Thanking you for past favors and asking you for a continuation of your future patronage, I remain

Yours truly, C. A. YANCEY.

I take pleasure in sending you this my new booklet. Containing as it does more descriptive matter and further information than the one of last year. Every year the propagation of pecans advances, and I endeavor to give my customers the best possible ideas in the pecan culture. Personal experience and observation gained by continual work, day in and day out, places me in a position to give more exhaustive information on the development of the industry. Having been in the nursery business for two score and more years I still find much to learn. I have always made it a point in selling trees to

give the purchaser clear, concise



## OUR TREES ALWAYS GROW AND PRODUCE

The Southern Nut Nursery Company, of which I am a stockholder and representative of, have two large nurseries, comprising many acres devoted exclusively to pecan raising—one at Lafayette, La., which is on the alluvial soil, near the coast, and the other at Ocean Springs, Miss., on high lands, showing that the pecan tree will grow as rapidly on high lands as on the bottom lands. We shipped from our nurseries at Ocean Springs last season over thirty barrels of pecans, the price ranging from fifty cents to one dollar per pound. These nuts were taken from trees which we propagate from for the purchaser of pecan trees.

We employ nothing but skilled workmen who must thoroughly understand their business, in propagating the different varieties named in this booklet.

Every tree that leaves the nursery is carefully examined by our foreman and must be in the very best of condition before it leaves the nursery, or else it is thrown out as worthless to you and useless to us. The failures are so few from the many thousands of trees we sell yearly as to be hardly worth considering.

Our nurseries want your business; we want it on honest representation. We know the varieties we bud and graft are all that can be expected for size and thinness of shell. Our researches have failed to find any better; or we would have listed them. We want to give you the very best for your money and we know we are in position to do it.

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## WHERE THE PECAN TREE GROWS BEST.

The pecan tree grows and thrives better in southeastern and western states and in most any soil where cotton grows. Its native home is on the alluvial soil; on creek and river bottoms. In late years pecan trees have been planted on hill lands, where timber had been cut off, the trees coming into bearing much earlier than on alluvial soil. Recent experiments of budding and grafting the pecan on hickory trees prove that the pecan will also grow wherever the hickory does. Pecan trees will grow in many states, notably in Louisiana, Mississippi, Georgia, Alabama, Florida, North and South Carolina, Texas, Oklahoma, Arkansas, and in the adjoining states on the low lands.

In planting pecan trees, the soil should be considered. Do not plant a tree on worn out land. If the soil will not raise a hoed crop it will not grow a pecan tree. Neither will a pecan tree grow on a hard clay soil, but a clay foundation is alright if the top soil is rich. Also guard against planting a tree on quick sand. This soil is absolutely worthless for the stability of the tree.

The writer has been often asked, "will a pecan tree grow well on overflowed lands"? Yes, water does not effect the tree or its growth whatever, in fact the rich deposits generally left after the water recedes is very helpful to the development of the tree, making it strong and sturdy,

The writer has letters in his possession bearing him out in this statement. A party to whom he sold over 200 trees to, living on Red River, planted his trees in the bottoms and during the overflow of 1908 stood under the water for over ninety days. Becoming alarmed as to whether the trees could live under the circumstances, was gratified to find that all had survived the test but two, the balance being in excellent condition. He wrote at once to the writer telling him of the occurrence. I advise planting trees 5 to 6 feet on lands subject to overflow.

Another point I wish to make. Many land owners have unditched back-lands laying idle and of no use as it stands. This land makes an ideal place to plant pecan groves, thereby enhancing the land to many times its present value and becoming of some use to the owner.

In selling pecan trees our nurseries always recommend the cutting of the tap root and top of the tree before transplanting. By so doing the root throws out a number of smaller feeders which greatly assists the tree in growth and strength and insures longer life. However, we only cut the tap root and top on request, as many believe cutting the tap root is injurious to the tree. This, which modern methods have proven to be a theory, was handed down by our forefathers. The tap root and top is generally cut from one third to one-half, and done skillfully by a practical man at the nursery, who thoroughly understands his business.

To cite a case as illustration, the writer and Mr. R. C. Andrews, of the Louisiana Della Pecan Orchard Company, of Marshall Texas were discussing the question of tap root and top cutting, after he had placed an order for over 5000 pecan trees. The writer advised it and he agreed to have the trees cut. In his testimonial on another page, he says that not one of the 5000 trees have died.



## **Let Me Superintend Planting a Pecan Orchard for You.**

We have 50,000 budded and grafted trees of the varieties named in this booklet. A full description of each you will find on another page. These varieties have been propagated in our own nurseries and we guarantee to bear true to name.

The past year our nurseries have planted 3173 acres of pecan orchard in addition to that we now have in bearing. Our planting the past year was quite heavy. Each year we plant a larger acreage of pecan orchard and expect to continue this policy for several years to come. We are planting orchards on alluvial lands on semi hard wood and piney wood uplands and on bluff lands. These different soils each have their special advantage and we do not feel as though we wished to confine all our planting to one character of soil. Our experience is that wherever cotton can be successfully grown you can successfully grow fancy paper-shell pecans too, our nurseries handle nothing but pecan trees, our specialty is on all the best known varieties of pecans, giving our undivided attention to their culture.

When you buy as many 100, I will travel 100 miles to set them out for you. If you buy 500 I'll go 500 miles. If you buy less or live too far, I'll send full printed instructions for setting out with every purchase.

In laying out a pecan orchard my work is done scientifically, no rule of the thumb or guess work. The buyer has to furnish board for myself and also to furnish any help that I may require. I bring with me the necessary paraphernalia, consisting of surveying chain, etc., to properly lay off the land and planting trees perfectly even and at right distances from each other according to the character of the land.

## **LETTERS ON PECAN TREES.**

Clippings from Dallas, Texas, Times-Herald:

J. D. Palmer, Monticello, Fla., March 25th, 1907.

I received from a pecan tree standing in my yard 1903, \$14; 1904, \$20; 1905, \$23; 1906, \$50. The tree is now seventeen years old and is worth at least \$200.

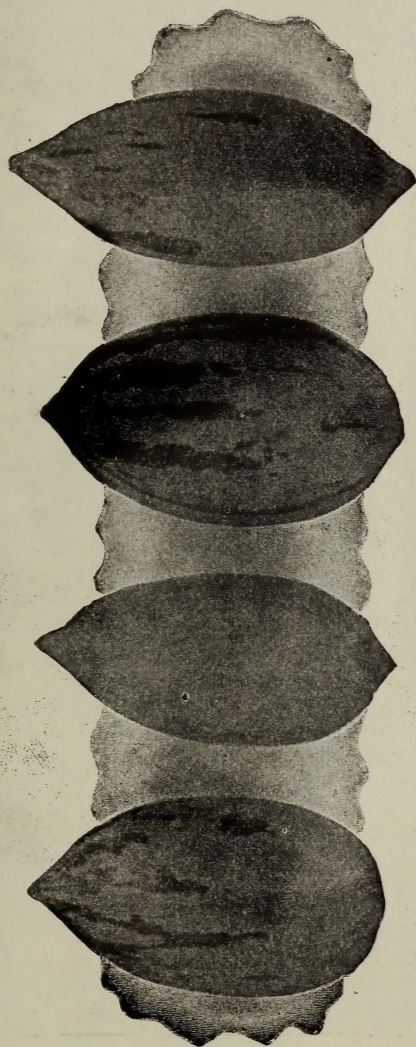
Jno. R. Weat, Monticello, Fla., April 2nd 1907.

I got 900 pounds of nuts off of one tree which is about twenty years old. I consider this tree worth \$500. My fine paper shell tree bore 300 pounds this year, it is 12 years old. I got \$54 for the nuts. I got \$155 from four trees this past season. I consider a tree of improved variety taken care of will bring an income of \$25 per year.



**SHOWING VARIETIES OF PAPER SHELLLED PECANS.**

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**Stuart**

**Van Deman**

**Frotscher**

**Schley**

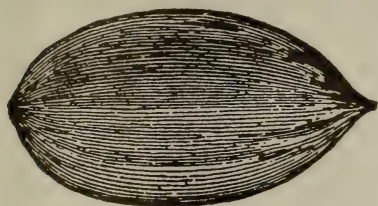




Showing a limb taken from a six year old tree of the Stuart variety growing in our grove at Ocean Springs.



## DIFFERENT VARIETIES GROWN IN OUR NURSERIES



**Stuart** The original tree was found near Ocean Springs, Miss., and highly recommended by the late Col. A. R. Stuart. Our experience with it has all been in its favor. For home consumption and commercial use it is

unsurpassed. The demand for the Stuart we find to be greater than the balance of varieties combined. We are partial to this pecan, because of the gratifying results obtained in the many thousands of acres now planted and the great many trees now bearing.

**Frotscher** This another one of our favorites. The original tree now stands in the garden of N. J. Pharr, Olivier, La., near the coast, on rich alluvial soil, where pecan trees grow wild. It will grow over a wide range of country. For commercial use the Frotscher is a good seller, and is distinguished for size of nut and thinness of shell. Thirty-six pecans generally weigh a pound.

**Russell** The original tree stands in the yard of Mrs. H. F. Russell at Ocean Springs, Miss., this is one of the lots of seedlings raised by Col. W. R. Stuart about 1875 and is known by the thinness of shell and the flavor of the meat which is unsurpassed and ranks with the best.

**Pabst** The original tree, from what Mr. Wm. A. Taylor says, stands on Wm. B. Schmidt's place at Ocean Springs, Miss., and is now about forty years old and is grown and propagated very extensively by other nurseries. Is considered a good variety for poor land.

**San Saba** The pecan from the San Saba while not as large as from some of the foregoing is a hardy nut and good yielder. The shell is the very thinnest of all and cracking qualities excellent. The kernel of delicate and fine flavor. The original tree stands on the San Saba river at the intersection of the Colorado river in Texas. This tree has a great sale in Texas.

**Alley** The Alley is handled by a large number of owners of pecan orchards on account of prolificness and a good keeper. The nut contains a full, plump kernel which has a distinctive attractive flavor. This variety grows good either in rich or poor soil. The trees are hardy and long lived.

**Schley** For a rich, sweet nutty flavor the pecan from this variety easily takes the lead. While not as prolific as some of the other varieties named herein, its early season of bearing is in its favor. For home consumption, there is no better pecan.

**Curtis** This another variety that has merit as a producer of high quality sweet flavored pecans. The original stands in the grove of Dr. J. B. Curtis at Orange Grove, Fla., and was planted in 1886.

**Hall** The Hall variety was produced after a successful experimentation and put on the market and has met with considerable success. We list this variety for its productiveness and for the good quality of pecan raised upon it.

**Van Deman** The original tree of this variety still stands at Union, St. James Parish, La., and is over sixty years old. Is thrifty and vigorous, bearing nearly three hundred pounds of pecans yearly. Quality is good and flavor sweet and delicate. We also have this tree bearing in our nurseries.

**Jewett** The Jewett is considered among one of the best sellers, having qualities of its own which satisfy many owners of pecan trees. Is a good tree for commercial purposes. The shell being brittle and easily cracked. Is of good size and fair flavor.

**Delmas** The origin not fully substantiated but a variety that has many calls on account of its sweet flavor. The kernel is of a bright yellow color and easily separated from the partitions. On account of the solid oily nature of the meat the nuts command a good price from pecan oil refineries.

The above named varieties embraces the very best budded and grafted pecan trees on the market today. There are over seventy-five or more varieties of pecans, some of which seem to have a possibility to rank among the best. However, our nurseries are past the experimental stage and the varieties receiving our attention are those that have fruited. These we have eliminated and selected the tried and known. We can only recommend the varieties we name, not that the others are not good, but because our successes have been with the varieties named. Our long experience ought to be worth something to you, as it has taken us years to master its details.



## PRICES OF TREES AND SHIPPING WEIGHTS

1 to 2 ft.	.60	\$6.50	\$50.00.	Weight of 100 trees ready for shipment	70 lbs
2 to 3 ft.	.75	8.00	60.00.	" " " " " "	85 lbs
3 to 4ft.	1.00	10.00	75.00.	" " " " " "	100 lbs
4 to 5ft.	1.25	15.00	100.00.	" " " " " "	120 lbs
5 to 6ft.	1.50	16.00	125.00.	" " " " " "	135 lbs
6 to 7ft.	1.75	20.00	150.00.	" " " " " "	150 lbs

If you only want a few for shade trees I have some that are 8 to 10 foot tall that will give you nuts in three years. They are ground grafted and will please any one. They are worth \$2.50 each.

## Record of a Tree Planted in the Year of 1892

Year	Inches in Circumference	Yield in pounds
1894	8½	
1895	12½	
1896	14½	1
1897	20	7
1898	25	10½
1899	29½	13½
1900	33½	27
1901	37½	16
1902	40½	45
1903	44	80
1904	46½	121
1905	50	131
1906	53	196

Suppose that we have an acre of these trees, planting them thirty feet apart, equilateral method, there would be 55 trees to the acre. Below we give a table showing the quantity that one acre would produce at a valuation of 25 cts. per pound. Trees planted in 1892.

Year.	Pounds.	Value.
1897	385	\$ 96.25
1898	577½	44.38
1899	742½	185.62
1900	1,485	371.25
1901	880	220.00
1902	2,475	618.75
1903	4,440	1100.00
1904	6,655	1663.75
1905	7,205	1801.25
	24,805	\$6,201.25

## HOW TO BUY AND WHEN TO GIVE ORDERS.

Always purchase—especially Pecan Trees from known reliable parties and have them expressed direct to you, setting out while fresh. Give your orders as early as possible in Summer or Fall months, so that you may have the first choice. I know all about pecan trees and you can see by the testimonials in this booklet that I do and that I am known and reliable. I have the trees you want, I tell you how to plant them and guarantee them to live—In other words I want to make a bargain with you that's good for both of us and I assure you, you'll be satisfied. Send your inquiries soon as possible.

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### WHEN TO PLANT.

Early as possible after the first frost in the Fall, but you can successfully plant pecan trees until the first of April. The sooner the better, because the hard winter rains pack the earth well around the trees and give them a better start in the Spring.

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### HOW TO PLANT.

Full printed information will be sent out with every purchase, not only telling you how to plant, but all about the care of pecan trees.

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### TREES FOR MONUMENTS.

Ex-Gov. Hogg, of Texas, when consulted on his death bed as to the kind of monument he wished when he should die, said: "I want no monument of stone, but let my children plant at the head of my grave a pecan tree and at the foot of my grave a walnut tree and when they shall bear let the pecans and walnuts be given out among the plain people of Texas, so that they may plant them and make Texas a land of trees.

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### NO AGENTS EMPLOYED

I HAVE NO AGENTS and why?—It is hard to get all good men and I do my business by mail and give buyers the full benefit of the savings on salaries and traveling expenses of agents.



## TESTIMONIALS.

Bunkie, La., April 3, 1907.

To Whom It May Concern:

This is to certify that the pecan trees that I have purchased from C. A. Yancey have given me perfect satisfaction. The trees were set out under his own supervision, which are doing nicely. I take pleasure in recommending Mr. Yancey to any one who wishes a pecan grove.

I find from my dealings with him he will do what he says.

Respectfully,

J. T. Johnson,  
President of Citizens Bank.

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Haasville, La., March 4th 1908.

Mr. C. A. Yancey, Bunkie, La.

Dear Mr. Yancey:

It gives me great pleasure to be able to advise you that the budded pecan trees bought of you last year all lived and are in fine shape. There is no money could buy the land I now have in pecans and I am indeed very grateful to you for your part in the good work.

I have known you for the last twenty years and I must say it has only been to know that you always do exactly what you say and I heartily recommend yourself and your methods to prospective buyers of pecan trees.

Very truly,  
Dr. A. Marshall Haas.

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Eola, La. March 4th, 1908.

Mr. C. A. Yancey, Bunkie, La.

Dear Sir:

The pecan trees bought from you in the fall of 1906 are growing beautifully and bid fair to be magnificent trees. To any one wishing to plant trees, it gives me pleasure to say that I know your knowledge from long experience in the business makes you thoroughly reliable. I expect later to give you a large order and hope to have you present to superintend the planting.

Very truly yours,  
R. R. Irion,  
Member Avoyelles Police Jury.

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Bunkie, La., March 4th, 1908.

Mr. C. A. Yancey, Bunkie, La.

Dear Sir:

The pecan trees I purchased from you in 1906 and '07 are doing nicely and bid fair to bear early.

I heartily recommend Mr. Yancey to any one wishing to buy pecan trees as he handles only the best stock.

Yours truly,  
H. C. Swann, Planter.

## C. A. YANCEY, BUNKIE, LA.

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Marksville, La., April 17, 96.

To Whom It May Concern:

I wish to say that I purchased a number of pecan trees from Mr. C. A. Yancey and that Mr Yancey came to my place and set the trees out under his personal supervision.

The trees when set out were from 4 to 5 feet high, and are now doing nicely. Not one has been lost.

It is my purpose if nothing unforeseen happens, to plant considerably more these same trees this coming season.

It gives me pleasure to say that Mr. Yancey is reliable in every respect, and a most capable nursery-man, and from my dealings with him, I know that any statement he makes in regard to the trees he sells can be absolutely relied upon.

Respectfully,  
W. H. Peterman,  
State Senator from Avoyelles Parish.

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Bunkie La. March 1, 1907.

To Whom It May Concern:

This is to certify that I have bought pecan trees of C. A. Yancey, of Bunkie, La. in the years of 1904, '05 and '03. The trees bought three years ago which were four and five feet high when planted, are doing splendidly indeed, in fact some of them now have blossoms on them. I have 400 pecan trees and they are growing well.

Through the business dealings I have had with Mr. Yancey I find him reliable in every way, as well as pleasant and I think him perfectly responsible for any statement he may make. I take great pleasure in recommending Mr. Yancey to any one ordering trees.

Respectfully,  
C. E. Haas,  
Merchant and Planter.

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Bunkie, La., March 11 1908.

To Whom It May Concern:

This is to certify that I have known Mr. C. A. Yancey very intimately for about three years, having had considerable business dealings with him he being a customer of this bank. I wish to say that I have always found him honest and courteous in all his dealings.

Very Truly,  
H. E. Owen, Cashier Citizens Bank.

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Bunkie, La., Feb. 25th, 1908.

This is to certify that C. A. Yancey has been a customer of mine for the past ten years. Have always found him reliable in all transactions. No one could be more prompt pay than him.

W. P. Smart, Merchant.



C. A. YANCEY, BUNKIE, LA.

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Erick, Okla. March 9, 1908,

This is to certify that I have had three orders of trees filled by Mr. C. A. Yancey. In the last order there were 200 pecan trees and while I have not had time to see the trees bear I confidently expect great things from my pecan trees. I take pleasure in recommending Mr. Yancey as a reliable gentleman. I know of no person whose word is worth more to me when I go to purchase pecan trees.

J. L. Haddock,  
General Missionary for  
American Christian Missionary Society.

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Bunkie, La., March 6, 1908.

Mr. C. A. Yancey, Bunkie, La.

Dear Sir:

Permit me to say that the pecan trees you sold me last year are thriving nicely. I have them planted in the yard. I consider that the pecan makes not only a beautiful lawn tree but at the same time yields a fine supply of fruit thus combining beauty and profit.

Yours truly,  
Rev. C. C. Wier.  
Financial Agent Methodist Orphanage Board.

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Whitecastle, La. April 6, 1907.

To whom It May Concern:

This certifies that I purchased from Mr. C. A. Yancey a number of grafted paper shell pecan trees of the small size. They have been planted eight years in Oct. 1906 and several of the trees bore pecans of a beautiful large variety (such as promised). Nearly all of these are thrifty and this year they promise to be loaded with nuts as they are now in bloom.

I am highly delighted with all the plants and fruits that I have ever purchased from Mr. Yancey as they have reproduced just such fruit as advertised.

Very respectfully,  
M. K. Pearce.

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Bunkie, La., Feb. 20, 1907.

To Any of My Friends:

I wish to say that I have at different times bought of C. A. Yancey (400) pecan trees, and out of that lot only two of them have died, which Mr. Yancey has replaced free of charge. I have now (30) acres planted out doing nicely, and if nothing happens the coming season I expect to plant out (100) more. I had some of them last season to bear a few nuts, and they were as samples shown me by Mr. C. A. Yancey.

I consider Mr. Yancey reliable in every respect.

Yours respectfully,  
R. L. Bailey,

## C. A. YANCEY, RUNKIE, LA.

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Bayou Chicot, La., March 2nd, 1908.

To Whom It May Concern:

I have been planting out pecan nuts which I bought costing me all the way from one to two dollars per pound for the last thirty years, and now have over one thousand bearing trees, and some that never bore. I am so dissatisfied in the size of the nuts not even one of them reproducing the same. I thought of the old adage "If at first you don't succeed try try again."

Knowing Mr. Yancey for twenty years I bought of him in 1906 four hundred pecan trees, which were set out under his own supervision, and only one of them died, which Mr. Yancey replaced free of charge.

I was so well pleased with the first lot that I purchased from Mr. Yancey three hundred more in 1907 of the large size 5 to 7 feet paying him two dollars each. He also superintended the planting of this lot. The trees were exactly as Mr. Yancey represented them in grade and size.

Seeing the results that are being obtained every year from bearing budded paper shell pecans I now regret that I did not plant this kind fifty years ago.

From the business dealings I have had with Mr. Yancey for a good many years I find him to be perfectly reliable, honest in every respect and can cheerfully recommend him to any one wishing a pecan grove.

Yours truly,

J. E. Hawkins, M. D.

P. S. The majority of the above mentioned trees were planted on piney woods soil which cost about \$1 per acre. Now since trees promise to do so well no reasonable amount would buy this land.

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## READ THIS.

Marshall Texas March 20, 1909.

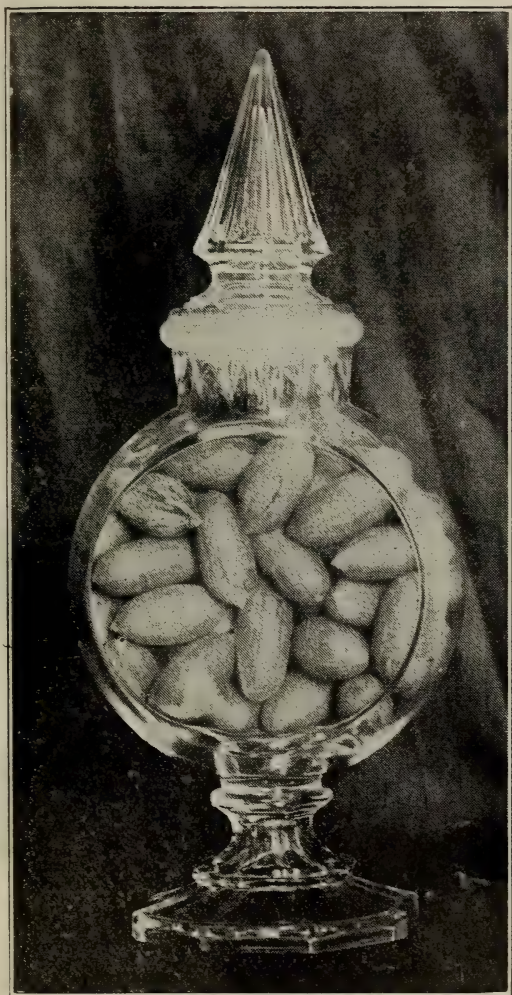
Mr. C. A. Yancey,

Dear Sir:

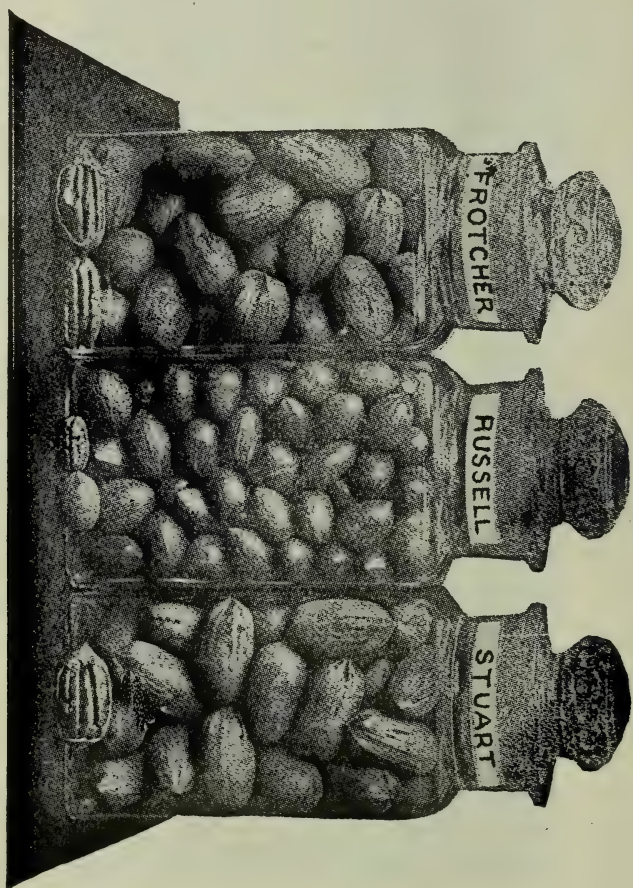
Replying to your letter of the 19th. I beg to advise that the five thousand and Stuart pecan trees purchased of you reached me in first class condition. All of the trees were on four year old roots and two year old grafts and they were from 5 to 6 foot tall and as fine lots of pecan trees as could be found any-where. They were all planted last Dec. and every tree to-day is alive. Before purchasing the trees I went with Mr. Yancey to the nursery and saw the trees standing on the ground. If all of your trees are like those we bought of you no one will make any mistake of buying trees from you. Our orchard is located at Grand Bayou La. in the rich alluvial soil of Red River Valley where pecan trees are sure to grow rapidly. If nothing happens I expect to buy more trees from you this fall.

Louisiana Delta Pecan Orchard Company,  
R. C. Andrews.





**A jar of the San Saba variety, the thinnest shell of all and one of the best pecans for family use.**



## AN ARTICLE ON PECAN TREES.

A prominent nurseryman writes me as follows:

In answer to your letter of March 1st., asking for my opinion on pecan culture will say, that I have been interested in fancy paper shell pecan culture for many years. I have been a wholesale planter of peaches, prunes, almonds, etc. and I have found nothing in horticulture to compare with the premanency and profit of a pecan orchard.

We have between three and four square miles of pecan orchard planted, from trees just set, to those in bearing. We have sixty acres, ten years old that are paying us 15 per cent on a valuation of one thousand dollars per acre. This orchard is constantly increasing in value and it will be many years before it reaches its prime. After this season we will have from year to year many acres coming into bearing. We are planting from five to ten thousand trees annually and do not have any idea of stopping planting for many years to come. In my own life time I do not expect to even see enough fancy paper shell pecans on the market to reduce the price below 25cents per pound to the grower.

There are two things about the pecan business that I specially like, one is that after the first twelve months from the setting of the pecan tree, anyone who can run a cotton or corn crop can take care of the pecan orchard. Secondly because pecan trees are planted few to the acre, one may obtain the same rent from the land for a number of years, while he is waiting for them to come into bearing. In fact you do not have to wait for the pecan trees to come into bearing, as your pecan orchard is a by-product of the farm.

Your plan of planting, and guaranteeing a pecan orchard for first twelve months, is a good proposition as by this method there is nothing left for the owner to do that one of his farm hands could not do for him after a few minutes instruction.

### REMITTANCES

Should be made by registered mail, express or P. O. money order or check where party is known.

### REFERENCES.

I refer you to the Merchants and Planters Bank, Citizens Bank or to any reputable business man of Bunkie, Louisiana.

### SHIPPING.

All shipments are made by express.—I am located between Bunkie on the Pacific Express Co's line and Eola on the Wells Fargo—and can make prompt shipments to all points at lowest competitive rates.



## SOME CLOSING REMARKS.

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We sell our pecans raised from our trees at \$1.00 per pound and are afraid we will not have sufficient quantity to supply the demand.

We gathered from our young bearing orchard, this last season, over thirty barrels of fine paper shell pecan nuts, mostly all of the Stuart kind.

We now own the old Stuart Nursery at Ocean Springs, Miss. where the old Stuart tree now stands,—the best and most reliable paper shell pecan tree ever produced by any one.

We also own a nursery at Lafayette La., and have this season grafted over two hundred and fifty thousand pecan trees, in addition to what we already had.

We are planting from thirty to forty thousand trees annually and have no idea of stopping for some years yet to come.

We graft and bud from trees that bears full to those that bear every year and you are invited to our nurseries at Lafayette La. to see our stock any time during the year. But if you cannot come favor me with your orders and I will treat you right.

We now hold the blue ribbon and premium for the best exhibit of pecans and trees at Dallas state fair and Shreveport state fair, for last season, which should speak well for any nursery.

I only wish I had more money to set out pecan groves, and let it be said by my children, there is a pecan grove my father set out over one hundred years ago, it is better than any life insurance he could have left us.

We handle nothing but pecan trees, grafted from our mother trees, on our own land, if you want a pecan grove, I will furnish the trees, superintend setting them out and guarantee the results and replace all that die within six months, after planting, where proper care is taken.

Do you wish to see a sample of paper-shelled pecans? If so send me fifty cents and I will send you a registered box containing four different varieties. If you purchase trees from me this amount will be deducted from your bill.

Pecans will keep provided you keep them under a lock and key. There is always a ready market for large paper shell pecans.

It is a settled fact when you plant pecan nuts they never reproduce the same. That is why we bud and graft today.

Remember when you plant a pecan grove that you are not only planting for your own benefit, but you are planting for your children, grand and great grand children.

Did you ever stop and think of the great age a pecan tree may attain. Do you remember in your travels ever seeing one dead, that died a natural death. Do any of my readers know the average age of a pecan tree, if so write to me.

I am now nearly three score years old, and my experience, especially in pecan trees, I find that for a paying investment, there is nothing better to spend your spare money for than a pecan grove.

The writer of this booklet saw one in Mississippi and the owner of the tree was over four score years old and he told me that he inherited the place from his father, his father inherited it from his grand father, and he had often heard his grand father say it was as large as it is now when he was a boy.

Mr. Steckler the seed and salesman, of New Orleans, tells me he sells all of his pecans from \$1 to \$2.50 per pound and never had sufficient quantity to supply the market from season to season.

Buy a few of my special trees for your yard or lawn, they are ground grafted and stake trained. Thereby have beauty and profit combined.

In planting pecan trees on pine wood soil they should not be less than 40x40 each way and it takes 27 trees per acre. In planting on alluvial soil they should not be less than 50x50 each way and it takes 17 trees per acre. And in planting them on very rich land they should not be less than 60x60 each way and it takes 12 trees per acre.

I would like to get into communication with you, and set you out a pecan grove. And where I furnish the trees and set them out, under my own supervision, I will guarantee them to live.

Yours truly,

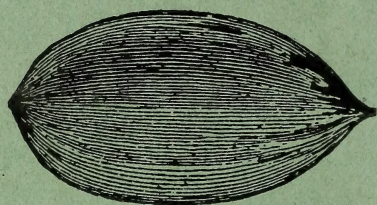
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